

POSTE ITALIANE

Contributions | Insights

Content prepared in order to comply with disclosure requirements of S&P Global rating agency

Contributions and other spending of the Group

Contributions

Contributions by category (€)	2020	2021	2022	2023
Lobby agencies and representatives of interest	0	0	0	0
Campaigns/organisations/political applications at local, regional or national level	0	0	0	0
Trade associations or tax-free groups (e.g. Chambers of Commerce, Trade/Sector Association, etc.) ^(*)	3,263,286	3,263,286	3,263,286	3,908,267
Other	0	0	0	0
Total contributions and other expenses	3,263,286	3,263,286	3,263,286	3,908,267

^(*) Poste Italiane is a member of different trade associations, including Confindustria, on the basis of a specific agreement that regulates the terms of membership, the benefits of associate status and the definition of the contribution regime. The figure for the year 2023 values the contributions made for membership purposes in the different trade associations detailed in the following slides; these are the only contributions that the Poste Italiane Group makes.

Largest Contributions & Expenditures (1/3)

Contributions

Name of associations	Type of association	Expenditure 2023 (€)
Confindustria	Trade association	3,263,286
International Post Corporation (IPC)		468,441
PostEurop		125,140
SGI Europe		48,400
Postal Union for the Mediterranean (PUMed)		3,000
Total expenditures		3,908,267

Largest Contributions & Expenditures (2/3)

Contributions

Issue or topic	Corporate Position	Description	Total contribution 2023 (€)
<p>Confindustria</p> <p>Confindustria is the main association representing manufacturing and service enterprises in Italy.</p>	Member / Support	The current agreement between Poste Italiane and Confindustria includes strategic initiatives aimed at promoting a new business culture with models and choices geared toward innovation and economic and social sustainability, particularly the fight against climate change.	3,263,286
<p>International Post Corporation (IPC)</p> <p>IPC helps the postal industry by developing cutting-edge technologies and quality improvement systems that guide postal operators into the future and keep the industry a viable and competitive source of communication.</p>	Member / Support	The aim of being a member of the IPC is to stimulate Poste Italiane's transformation through market research and strategic thinking in order to adapt to rapidly changing consumer needs through enhanced market intelligence and consumer surveys in the field of e-commerce. Through increased cross-border cooperation, Poste Italiane can maintain and even gain a competitive advantage for cross-border e-commerce delivery.	468,441
<p>PostEurop</p> <p>PostEurop is the trade association representing European public postal operators since 1993.</p>	Member / Support	PostEurop brings added-value to its Members by functioning as an exchange for cooperation, communication and innovation and providing solutions to common challenges in the postal industry. PostEurop offers Members interconnectivity, joint development initiatives and the opportunity to share best practices. In this regard, Poste Italiane can benefit from facilitated dialogue within the industry and customized support as needed, taking into account the needs of a wide range of stakeholders and multiple aspects of sustainable development.	125,140

Largest Contributions & Expenditures (3/3)

Contributions

Issue or topic	Corporate Position	Description	Total contribution 2023 (€)
<p>SIG Europe</p> <p>SIG Europe (Services of General Interest Europe) is a European association representing the interests of companies and providers of services of general interest.</p>	Member / Support	Being a member of SIG Europe allows Poste Italiane to be part of the change in the postal sector, seen as a service of general interest, so that it is more efficient and effective, consequently making a significant contribution to the economic and social well-being of the community.	48,400
<p>PUMed</p> <p>The Postal Union for the Mediterranean (PUMed) is a regional postal community with a mission to promote the collective interests of its members in the Euro-Mediterranean area.</p>	Member / Support	This regional partnership is a significant step for the company in supporting green transformation and collaboration in the Mediterranean region. Through its active participation in PUMed, Poste Italiane demonstrates its commitment to working together with others in the area to address common environmental challenges and promote concrete sustainability initiatives.	3,000